

Bayshore Club Management Association Inc
Profit & Loss Budget vs. Actual
January through June 2022

Year to Date = 50%

| | Jun 22 | Budget | \$ Over Budget | Jan - Jun 22 | Budget | \$ Over Budget | Annual Budget | |
|---|-----------|-----------|----------------|--------------|------------|----------------|---------------|--------|
| Ordinary Income/Expense | | | | | | | | |
| Income | | | | | | | | |
| Operating Account Receipts | | | | | | | | |
| 4070 · Cable Income | 8,904.00 | 8,951.25 | -47.25 | 53,424.00 | 53,707.50 | -283.50 | 107,415.00 | 49.7% |
| 4010 · Operating Assessments | 68,967.66 | 68,973.45 | -5.79 | 413,805.96 | 413,840.75 | -34.79 | 827,681.45 | 50.0% |
| 4020 · Laundry Revenue | 347.50 | 2,090.00 | -1,742.50 | 9,502.79 | 11,460.00 | -1,957.21 | 24,000.00 | 39.6% |
| 4030 · Party Room Revenue | 55.00 | 50.00 | 5.00 | 160.00 | 300.00 | -140.00 | 600.00 | 26.7% |
| 4040 · Locker Revenue (after tax) | 1,277.02 | 1,633.86 | -356.84 | 9,251.65 | 9,803.16 | -551.51 | 19,606.32 | 47.2% |
| 4050 · Late Fee Revenue | 0.00 | 200.00 | -200.00 | 545.00 | 1,200.00 | -655.00 | 2,400.00 | 22.7% |
| 4061 · Administrative Fees | 550.00 | 629.00 | -79.00 | 9,154.00 | 3,775.00 | 5,379.00 | 7,550.00 | 121.2% |
| 4062 · Background Check Receipts | 0.00 | 73.00 | -73.00 | 150.00 | 437.00 | -287.00 | 875.00 | 17.1% |
| Total Operating Account Receipts | 80,101.18 | 82,600.56 | -2,499.38 | 495,993.40 | 494,523.41 | 1,469.99 | 990,127.77 | 50.1% |
| Total Income | 80,101.18 | 82,600.56 | -2,499.38 | 495,993.40 | 494,523.41 | 1,469.99 | 990,127.77 | 50.1% |
| Gross Profit | 80,101.18 | 82,600.56 | -2,499.38 | 495,993.40 | 494,523.41 | 1,469.99 | 990,127.77 | 50.1% |
| Expense | | | | | | | | |
| Operating Expenses | | | | | | | | |
| General & Administrative | | | | | | | | |
| 6020 · Accounting/Annual Audit | 0.00 | 0.00 | 0.00 | 0.00 | 4,000.00 | -4,000.00 | 8,000.00 | |
| 6025 · Postage | 364.75 | 25.00 | 339.75 | 730.61 | 150.00 | 580.61 | 300.00 | |
| 6030 · Legal & Professional | 475.00 | 541.00 | -66.00 | 1,500.00 | 3,250.00 | -1,750.00 | 6,500.00 | |
| 6041 · Computer Equip & Supplies | 0.00 | 12.00 | -12.00 | 0.00 | 76.00 | -76.00 | 154.00 | |
| 6042 · Computer Repair & Service | 0.00 | 18.00 | -18.00 | 607.85 | 104.00 | 503.85 | 209.00 | |
| 6053 · Background Check | 120.00 | 68.00 | 52.00 | 790.00 | 404.00 | 386.00 | 809.00 | |
| 6055 · Association Admin | 0.00 | 73.00 | -73.00 | 172.71 | 437.00 | -264.29 | 875.00 | |
| 6060 · Bank Service Charges | 9.50 | 9.00 | 0.50 | 82.50 | 50.00 | 32.50 | 100.00 | |
| 6100 · Bad Debt Expense | 0.00 | 209.00 | -209.00 | 624.00 | 1,250.00 | -626.00 | 2,500.00 | |
| 6105 · Office Supplies & Toner | 706.40 | 291.00 | 415.40 | 4,384.36 | 1,750.00 | 2,634.36 | 3,500.00 | |
| 6140 · Reserve Study | 0.00 | 0.00 | 0.00 | 0.00 | 1,600.00 | -1,600.00 | 1,600.00 | |
| 6150 · Licensing, Certifications, Educ | 0.00 | 13.00 | -13.00 | 1,263.25 | 82.00 | 1,181.25 | 165.00 | |
| 6170 · Tax Return | 0.00 | 0.00 | 0.00 | 0.00 | 150.00 | -150.00 | 150.00 | |
| Total General & Administrative | 1,675.65 | 1,259.00 | 416.65 | 10,155.28 | 13,303.00 | -3,147.72 | 24,862.00 | 40.8% |
| Employees | | | | | | | | |
| 6220 · Salary & Wages | 25,256.55 | 25,329.23 | -72.68 | 108,571.43 | 109,760.02 | -1,188.59 | 219,520.00 | |
| 6225 · Payroll Taxes | 2,030.98 | 2,040.96 | -9.98 | 8,979.13 | 8,844.17 | 134.96 | 17,688.33 | |
| 6228 · Misc. Employee Benefit | 1,510.65 | 1,350.00 | 160.65 | 6,016.99 | 5,850.00 | 166.99 | 11,700.00 | |
| 6230 · Workers Comp | 435.83 | 481.00 | -45.17 | 3,987.98 | 2,890.00 | 1,097.98 | 5,780.50 | |

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| | <u>Jun 22</u> | <u>Budget</u> | <u>\$ Over Budget</u> | <u>Jan - Jun 22</u> | <u>Budget</u> | <u>\$ Over Budget</u> | <u>Annual Budget</u> | |
|--|------------------|------------------|-----------------------|---------------------|-------------------|-----------------------|----------------------|-------|
| Total Employees | 29,234.01 | 29,201.19 | 32.82 | 127,555.53 | 127,344.19 | 211.34 | 254,688.83 | 50.1% |
| Maintenance & Repair | | | | | | | | |
| 6320 · Pool Mtn & Supplies | 688.53 | 675.00 | 13.53 | 6,219.40 | 4,050.00 | 2,169.40 | 8,100.00 | |
| 6330 · Grounds & Landscaping | 32.97 | 816.00 | -783.03 | 1,281.94 | 4,900.00 | -3,618.06 | 9,800.00 | |
| 6335 · Plumbing Maint | 31.94 | 875.00 | -843.06 | 1,158.17 | 5,250.00 | -4,091.83 | 10,500.00 | |
| 6340 · HVAC Maint & repair | 0.00 | 59.00 | -59.00 | 0.00 | 350.00 | -350.00 | 700.00 | |
| 6350 · Hskp Janitorial Supplies | 456.86 | 666.00 | -209.14 | 2,840.57 | 4,000.00 | -1,159.43 | 8,000.00 | |
| 6360 · General Maintenance | 830.22 | 1,784.00 | -953.78 | 7,464.88 | 10,700.00 | -3,235.12 | 21,400.00 | |
| 6370 · Elevator Repair (non covered) | 0.00 | 500.00 | -500.00 | 952.57 | 3,000.00 | -2,047.43 | 6,000.00 | |
| Total Maintenance & Repair | <u>2,040.52</u> | <u>5,375.00</u> | <u>-3,334.48</u> | <u>19,917.53</u> | <u>32,250.00</u> | <u>-12,332.47</u> | <u>64,500.00</u> | 30.9% |
| Property Insurance | | | | | | | | |
| 6540 · Property/Wind | 12,612.81 | 12,831.50 | -218.69 | 79,283.21 | 76,989.00 | 2,294.21 | 153,978.00 | |
| 6550 · Flood | 3,769.50 | 4,796.25 | -1,026.75 | 22,617.00 | 28,777.70 | -6,160.70 | 57,555.20 | |
| 6560 · General Liability/Others | 2,429.13 | 2,914.00 | -484.87 | 14,574.78 | 17,486.35 | -2,911.57 | 34,970.35 | |
| Total Property Insurance | <u>18,811.44</u> | <u>20,541.75</u> | <u>-1,730.31</u> | <u>116,474.99</u> | <u>123,253.05</u> | <u>-6,778.06</u> | <u>246,503.55</u> | 47.3% |
| Service Contracts | | | | | | | | |
| 6265 · HVAC Service Contract | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 6260 · Elevator Maintenance | 1,877.94 | 1,793.22 | 84.72 | 11,203.20 | 10,759.32 | 443.88 | 21,518.64 | |
| 6270 · Pest Control Interior | 282.23 | 282.33 | -0.10 | 1,693.38 | 1,693.98 | -0.60 | 3,387.96 | |
| 6290 · Emergency Steam Generator | 1,652.00 | 108.33 | 1,543.67 | 1,652.00 | 650.02 | 1,001.98 | 1,300.00 | |
| 6295 · Fire Equip & Pump Inspct | 983.00 | 108.33 | 874.67 | 1,963.70 | 650.02 | 1,313.68 | 1,300.00 | |
| 6296 · Fire Extinguisher Annual Certif | 0.00 | 125.00 | -125.00 | 0.00 | 750.00 | -750.00 | 1,500.00 | |
| 6297 · Lawn Maintenance Service | 900.00 | 900.00 | 0.00 | 5,400.00 | 5,400.00 | 0.00 | 10,800.00 | |
| 6298 · Lawn Treatment Service | 551.00 | 826.50 | -275.50 | 1,102.00 | 1,653.00 | -551.00 | 3,306.00 | |
| 6299 · Soft Water Steam Generators | 0.00 | 35.00 | -35.00 | 43.50 | 210.00 | -166.50 | 420.00 | |
| 6300 · Postage Meter Lease | 175.69 | 0.00 | 175.69 | 527.27 | 351.58 | 175.69 | 703.15 | |
| 6301 · Copier Lease | 350.69 | 294.52 | 56.17 | 2,254.57 | 1,767.12 | 487.45 | 3,534.24 | |
| Total Service Contracts | <u>6,772.55</u> | <u>4,473.23</u> | <u>2,299.32</u> | <u>25,839.62</u> | <u>23,885.04</u> | <u>1,954.58</u> | <u>47,769.99</u> | 54.1% |
| Utilities | | | | | | | | |
| 6421 · Cable | 9,258.24 | 8,951.25 | 306.99 | 54,461.76 | 53,707.50 | 754.26 | 107,415.00 | |
| 6485 · Natural Gas | 100.42 | 0.00 | 100.42 | 14,857.51 | 20,000.00 | -5,142.49 | 28,000.00 | |
| 6420 · Phone & Entrance Directory | 282.92 | 415.70 | -132.78 | 2,157.40 | 2,494.20 | -336.80 | 4,988.40 | |
| 6430 · Electric | 5,244.02 | 4,358.33 | 885.69 | 28,468.72 | 26,150.02 | 2,318.70 | 52,300.00 | |
| 6440 · Water | 4,367.33 | 2,458.33 | 1,909.00 | 24,725.22 | 14,750.02 | 9,975.20 | 29,500.00 | |
| 6442 · Fireline | 107.67 | 86.67 | 21.00 | 775.23 | 519.98 | 255.25 | 1,040.00 | |
| 6445 · Sewer | 4,700.73 | 3,475.00 | 1,225.73 | 27,146.64 | 20,850.00 | 6,296.64 | 41,700.00 | |

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| | <u>Jun 22</u> | <u>Budget</u> | <u>\$ Over Budget</u> | <u>Jan - Jun 22</u> | <u>Budget</u> | <u>\$ Over Budget</u> | <u>Annual Budget</u> | |
|-------------------------------------|-------------------------|-------------------------|-------------------------|----------------------|-------------------------|------------------------|----------------------|--------------|
| 6448 · Stormwater | 2,440.98 | 2,691.67 | -250.69 | 14,645.88 | 16,149.98 | -1,504.10 | 32,300.00 | |
| 6450 · Garbage | 2,645.01 | 2,666.67 | -21.66 | 15,680.06 | 15,999.98 | -319.92 | 32,000.00 | |
| 6455 · Landfill | 932.55 | 925.00 | 7.55 | 5,595.30 | 5,550.00 | 45.30 | 11,100.00 | |
| 6460 · Recycling | 443.19 | 441.67 | 1.52 | 2,659.14 | 2,649.98 | 9.16 | 5,300.00 | |
| 6470 · Generator Fuel | 0.00 | 16.67 | -16.67 | 0.00 | 99.98 | -99.98 | 200.00 | |
| 6480 · Gas for Mowing | 0.00 | 9.17 | -9.17 | 25.00 | 54.98 | -29.98 | 110.00 | |
| 6490 · Utility Taxes and Surcharges | 436.73 | 341.67 | 95.06 | 3,518.85 | 2,049.98 | 1,468.87 | 4,100.00 | |
| 6491 · Solid Waste Fuel Adjustment | 201.24 | 145.83 | 55.41 | 1,078.59 | 875.02 | 203.57 | 1,750.00 | |
| Total Utilities | <u>31,161.03</u> | <u>26,983.63</u> | <u>4,177.40</u> | <u>195,795.30</u> | <u>181,901.62</u> | <u>13,893.68</u> | <u>351,803.40</u> | <u>55.7%</u> |
| Total Operating Expenses | <u>89,695.20</u> | <u>87,833.80</u> | <u>1,861.40</u> | <u>495,738.25</u> | <u>501,936.90</u> | <u>-6,198.65</u> | <u>990,127.77</u> | <u>50.1%</u> |
| Total Expense | <u>89,695.20</u> | <u>87,833.80</u> | <u>1,861.40</u> | <u>495,738.25</u> | <u>501,936.90</u> | <u>-6,198.65</u> | <u>990,127.77</u> | <u>50.1%</u> |
| Net Ordinary Income | -9,594.02 | -5,233.24 | -4,360.78 | 255.15 | -7,413.49 | 7,668.64 | 0.00 | |
| Other Income/Expense | | | | | | | | |
| Other Income | | | | | | | | |
| Reserve Receipts | | | | | | | | |
| 5000 · Reserve Assessment | 35,458.30 | 35,458.33 | -0.03 | 212,749.80 | 212,750.02 | -0.22 | 425,500.00 | 50.0% |
| Total Reserve Receipts | <u>35,458.30</u> | <u>35,458.33</u> | <u>-0.03</u> | <u>212,749.80</u> | <u>212,750.02</u> | <u>-0.22</u> | <u>425,500.00</u> | |
| Total Other Income | <u>35,458.30</u> | <u>35,458.33</u> | <u>-0.03</u> | <u>212,749.80</u> | <u>212,750.02</u> | <u>-0.22</u> | <u>425,500.00</u> | |
| Other Expense | | | | | | | | |
| 5060 · Reserve Expense | 35,458.30 | 35,458.33 | -0.03 | 212,749.80 | 212,750.02 | -0.22 | 425,500.00 | 50.0% |
| Total Other Expense | <u>35,458.30</u> | <u>35,458.33</u> | <u>-0.03</u> | <u>212,749.80</u> | <u>212,750.02</u> | <u>-0.22</u> | <u>425,500.00</u> | |
| Net Other Income | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| Net Income | <u><u>-9,594.02</u></u> | <u><u>-5,233.24</u></u> | <u><u>-4,360.78</u></u> | <u><u>255.15</u></u> | <u><u>-7,413.49</u></u> | <u><u>7,668.64</u></u> | <u><u>0.00</u></u> | |

Bayshore Club Management Association Inc
Profit & Loss Budget vs. Actual
January through June 2022

Ordinary Income/Expense

Income

Operating Account Receipts

- 4070 · Cable Income
- 4010 · Operating Assessments
- 4020 · Laundry Revenue
- 4030 · Party Room Revenue
- 4040 · Locker Revenue (after tax)
- 4050 · Late Fee Revenue
- 4061 · Administrative Fees
- 4062 · Background Check Receipts

Total Operating Account Receipts

Total Income

Gross Profit

Expense

Operating Expenses

General & Administrative

- 6020 · Accounting/Annual Audit
- 6025 · Postage
- 6030 · Legal & Professional
- 6041 · Computer Equip & Supplies
- 6042 · Computer Repair & Service
- 6053 · Background Check
- 6055 · Association Admin
- 6060 · Bank Service Charges
- 6100 · Bad Debt Expense
- 6105 · Office Supplies & Toner
- 6140 · Reserve Study
- 6150 · Licensing, Certifications, Educ
- 6170 · Tax Return

Total General & Administrative

Employees

- 6220 · Salary & Wages
- 6225 · Payroll Taxes
- 6228 · Misc. Employee Benefit
- 6230 · Workers Comp

Bayshore Club Management Association Inc
Profit & Loss Budget vs. Actual
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Total Employees

Maintenance & Repair

6320 · Pool Mtn & Supplies

6330 · Grounds & Landscaping

6335 · Plumbing Maint

6340 · HVAC Maint & repair

6350 · Hskp Janitorial Supplies

6360 · General Maintenance

6370 · Elevator Repair (non covered)

Total Maintenance & Repair

Property Insurance

6540 · Property/Wind

6550 · Flood

6560 · General Liability/Others

Total Property Insurance

Service Contracts

6265 · HVAC Service Contract

6260 · Elevator Maintenance

6270 · Pest Control Interior

6290 · Emergency Steam Generator

6295 · Fire Equip & Pump Inspct

6296 · Fire Extinguisher Annual Certif

6297 · Lawn Maintenance Service

6298 · Lawn Treatment Service

6299 · Soft Water Steam Generators

6300 · Postage Meter Lease

6301 · Copier Lease

Total Service Contracts

Utilities

6421 · Cable

6485 · Natural Gas

6420 · Phone & Entrance Directory

6430 · Electric

6440 · Water

6442 · Fireline

6445 · Sewer

Bayshore Club Management Association Inc
Profit & Loss Budget vs. Actual
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6448 · Stormwater
6450 · Garbage
6455 · Landfill
6460 · Recycling
6470 · Generator Fuel
6480 · Gas for Mowing
6490 · Utility Taxes and Surcharges
6491 · Solid Waste Fuel Adjustment

Total Utilities +

Total Operating Expenses

Total Expense

Net Ordinary Income

Other Income/Expense

Other Income

Reserve Receipts

5000 · Reserve Assessment

Total Reserve Receipts

Total Other Income

Other Expense

5060 · Reserve Expense

Total Other Expense

Net Other Income

Net Income