

**Bayshore Club Management Association Inc**  
**Profit & Loss Budget vs. Actual**  
 January through March 2023

				2023 Year to Date = 25.0%			Annual	YTD %
	Mar 23	Budget	\$ Over Budget	Jan - Mar 23	Budget	\$ Over Budget	Budget	
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
<b>Operating Account Receipts</b>								
4070 · Cable Income	9,540.00	9,530.00	10.00	28,620.00	28,590.00	30.00	114,360.00	25.0%
4010 · Operating Assessments	85,800.67	85,680.83	119.84	257,222.01	257,042.49	179.52	1,028,170.00	25.0%
4020 · Laundry Revenue	2,094.25	1,500.00	594.25	6,498.75	4,500.00	1,998.75	18,000.00	36.1%
4030 · Party Room Revenue	145.00	40.00	105.00	145.00	120.00	25.00	320.00	45.3%
4040 · Locker Revenue (after tax)	1,605.67	1,630.00	-24.33	4,807.62	4,890.00	-82.38	19,560.00	24.6%
4050 · Late Fee Revenue	75.00	150.00	-75.00	330.00	500.00	-170.00	2,000.00	16.5%
4061 · Administrative Fees	950.00	490.00	460.00	3,050.00	1,470.00	1,580.00	5,900.00	51.7%
4062 · Background Check Receipts	0.00	60.00	-60.00	150.00	180.00	-30.00	700.00	21.4%
<b>Total Operating Account Receipts</b>	<b>100,210.59</b>	<b>99,080.83</b>	<b>1,129.76</b>	<b>300,823.38</b>	<b>297,292.49</b>	<b>3,530.89</b>	<b>1,189,010.00</b>	<b>25.3%</b>
<b>Total Income</b>	<b>100,210.59</b>	<b>99,080.83</b>	<b>1,129.76</b>	<b>300,823.38</b>	<b>297,292.49</b>	<b>3,530.89</b>	<b>1,189,010.00</b>	<b>25.3%</b>
<b>Gross Profit</b>	<b>100,210.59</b>	<b>99,080.83</b>	<b>1,129.76</b>	<b>300,823.38</b>	<b>297,292.49</b>	<b>3,530.89</b>	<b>1,189,010.00</b>	<b>25.3%</b>
<b>Expense</b>								
<b>Operating Expenses</b>								
<b>General &amp; Administrative</b>								
6020 · Accounting/Annual Audit	0.00	0.00	0.00	0.00	0.00	0.00	8,000.00	
6025 · Postage	0.00	83.33	-83.33	0.00	249.99	-249.99	1,000.00	
6030 · Legal & Professional	0.00	417.00	-417.00	520.00	1,251.00	-731.00	5,000.00	
6041 · Computer Equip & Supplies	0.00	12.50	-12.50	0.00	37.50	-37.50	150.00	
6042 · Computer Repair & Service	0.00	42.00	-42.00	0.00	126.00	-126.00	500.00	
6053 · Background Check	0.00	60.00	-60.00	270.00	180.00	90.00	700.00	
6055 · Association Admin	0.00	75.00	-75.00	0.00	225.00	-225.00	880.00	
6060 · Bank Service Charges	38.50	10.00	28.50	151.00	30.00	121.00	100.00	
6100 · Bad Debt Expense	0.00	208.33	-208.33	0.00	624.99	-624.99	2,500.00	
6105 · Office Supplies & Toner	622.80	375.00	247.80	1,172.36	1,125.00	47.36	4,500.00	
6150 · Licensing, Certifications, Educ	0.00	125.00	-125.00	753.00	375.00	378.00	1,500.00	
6170 · Tax Return	0.00	150.00	-150.00	0.00	150.00	-150.00	150.00	
<b>Total General &amp; Administrative</b>	<b>661.30</b>	<b>1,558.16</b>	<b>-896.86</b>	<b>2,828.36</b>	<b>4,374.48</b>	<b>-1,546.12</b>	<b>24,980.00</b>	<b>11.3%</b>
<b>Employees</b>								
6220 · Salary & Wages	17,356.44	17,374.60	-18.16	51,209.40	52,123.80	-914.40	225,870.00	
6225 · Payroll Taxes	1,544.68	1,397.69	146.99	5,354.21	4,193.07	1,161.14	18,170.00	
6228 · Misc. Employee Benefit	901.99	900.00	1.99	3,115.56	2,700.00	415.56	11,700.00	
6230 · Workers Comp	495.00	495.00	0.00	1,485.00	1,485.00	0.00	5,940.00	

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	Mar 23	Budget	\$ Over Budget	Jan - Mar 23	Budget	\$ Over Budget	Budget	
<b>Total Employees</b>	20,298.11	20,167.29	130.82	61,164.17	60,501.87	662.30	261,680.00	23.4%
<b>Maintenance &amp; Repair</b>								
6320 · Pool Mtrc & Supplies	1,014.53	958.33	56.20	5,038.10	2,874.99	2,163.11	11,500.00	
6330 · Grounds & Landscaping	555.77	816.97	-261.20	798.68	2,450.91	-1,652.23	9,800.00	
6335 · Plumbing Maint	0.00	875.00	-875.00	369.30	2,625.00	-2,255.70	10,500.00	
6340 · HVAC Maint & repair	0.00	58.33	-58.33	0.00	174.99	-174.99	700.00	
6350 · Hskp Janitorial Supplies	26.26	583.33	-557.07	681.03	1,749.99	-1,068.96	7,000.00	
6360 · General Maintenance	3,167.36	1,666.67	1,500.69	8,365.07	5,000.01	3,365.06	20,000.00	
6370 · Elevator Repair (non covered)	0.00	250.00	-250.00	0.00	750.00	-750.00	3,000.00	
<b>Total Maintenance &amp; Repair</b>	4,763.92	5,208.63	-444.71	15,252.18	15,625.89	-373.71	62,500.00	24.4%
<b>Property Insurance</b>								
6540 · Property/Wind	24,243.33	24,243.33	0.00	72,729.99	72,729.99	0.00	290,920.00	
6550 · Flood	2,671.67	4,569.17	-1,897.50	8,015.01	13,707.51	-5,692.50	54,830.00	
6560 · General Liability/Others	4,569.17	2,671.67	1,897.50	13,707.51	8,015.01	5,692.50	32,060.00	
<b>Total Property Insurance</b>	31,484.17	31,484.17	0.00	94,452.51	94,452.51	0.00	377,810.00	25.0%
<b>Service Contracts</b>								
6260 · Elevator Maintenance	1,970.90	1,971.67	-0.77	5,912.70	5,915.01	-2.31	23,660.00	
6270 · Pest Control Interior	282.23	287.50	-5.27	846.69	862.50	-15.81	3,450.00	
6290 · Emergency Steam Generator	0.00	0.00	0.00	0.00	0.00	0.00	1,650.00	
6295 · Fire Equip & Pump Inspct	983.00	0.00	983.00	1,183.00	1,000.00	183.00	2,000.00	
6296 · Fire Extinguisher Annual Certif	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	
6297 · Lawn Maintenance Service	1,100.00	1,100.00	0.00	3,300.00	3,300.00	0.00	13,200.00	
6299 · Soft Water Steam Generators	52.75	35.00	17.75	121.50	105.00	16.50	420.00	
6300 · Postage Meter Lease	175.79	175.00	0.79	175.79	175.00	0.79	700.00	
6301 · Copier Lease	125.35	295.00	-169.65	807.14	885.00	-77.86	3,540.00	
<b>Total Service Contracts</b>	4,690.02	3,864.17	825.85	12,346.82	12,242.51	104.31	50,120.00	24.6%
<b>Utilities</b>								
6421 · Cable	9,657.22	9,530.00	127.22	28,986.66	28,590.00	396.66	114,360.00	
6485 · Natural Gas	2,396.82	4,000.00	-1,603.18	8,659.32	12,000.00	-3,340.68	28,000.00	
6420 · Phone & Entrance Directory	358.95	415.83	-56.88	1,931.96	1,247.49	684.47	4,990.00	
6430 · Electric	5,784.43	5,144.17	640.26	17,265.13	15,432.51	1,832.62	61,730.00	
6440 · Water	4,667.76	4,440.00	227.76	14,623.88	13,320.00	1,303.88	53,280.00	
6442 · Fireline	112.40	130.00	-17.60	337.20	390.00	-52.80	1,560.00	
6445 · Sewer	5,549.15	4,814.17	734.98	14,765.05	14,442.51	322.54	57,770.00	
6448 · Stormwater	2,547.48	2,550.83	-3.35	7,642.44	7,652.49	-10.05	30,610.00	
6450 · Garbage	2,759.10	2,730.00	29.10	8,177.30	8,190.00	-12.70	32,760.00	

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	Mar 23	Budget	\$ Over Budget	Jan - Mar 23	Budget	\$ Over Budget	Budget	
6455 · Landfill	971.55	975.00	-3.45	2,914.65	2,925.00	-10.35	11,700.00	
6460 · Recycling	462.15	463.33	-1.18	1,386.45	1,389.99	-3.54	5,560.00	
6470 · Generator Fuel	0.00	0.00	0.00	0.00	0.00	0.00	200.00	
6480 · Gas for Mowing	0.00	10.00	-10.00	0.00	20.00	-20.00	110.00	
6490 · Utility Taxes and Surcharges	466.77	580.83	-114.06	1,462.38	1,742.49	-280.11	6,970.00	
6491 · Solid Waste Fuel Adjustment	201.24	193.33	7.91	603.72	579.99	23.73	2,320.00	
<b>Total Utilities</b>	<b>35,935.02</b>	<b>35,977.49</b>	<b>-42.47</b>	<b>108,756.14</b>	<b>107,922.47</b>	<b>833.67</b>	<b>411,920.00</b>	<b>26.4%</b>
<b>Total Operating Expenses</b>	<b>97,832.54</b>	<b>98,259.91</b>	<b>-427.37</b>	<b>294,800.18</b>	<b>295,119.73</b>	<b>-319.55</b>	<b>1,189,010.00</b>	<b>24.8%</b>
<b>Total Expense</b>	<b>97,832.54</b>	<b>98,259.91</b>	<b>-427.37</b>	<b>294,800.18</b>	<b>295,119.73</b>	<b>-319.55</b>	<b>1,189,010.00</b>	<b>24.8%</b>
<b>Net Ordinary Income</b>	<b>2,378.05</b>	<b>820.92</b>	<b>1,557.13</b>	<b>6,023.20</b>	<b>2,172.76</b>	<b>3,850.44</b>	<b>0.00</b>	
<b>Other Income/Expense</b>								
<b>Other Income</b>								
<b>Reserve Receipts</b>								
5000 · Reserve Assessment	35,458.30	35,459.33	-1.03	106,374.90	106,377.99	-3.09	425,512.00	
<b>Total Reserve Receipts</b>	<b>35,458.30</b>	<b>35,459.33</b>	<b>-1.03</b>	<b>106,374.90</b>	<b>106,377.99</b>	<b>-3.09</b>	<b>425,512.00</b>	
<b>Total Other Income</b>	<b>35,458.30</b>	<b>35,459.33</b>	<b>-1.03</b>	<b>106,374.90</b>	<b>106,377.99</b>	<b>-3.09</b>	<b>425,512.00</b>	
<b>Other Expense</b>								
5060 · Reserve Expense	35,458.30	35,459.33	-1.03	106,374.90	106,377.99	-3.09	425,512.00	
<b>Total Other Expense</b>	<b>35,458.30</b>	<b>35,459.33</b>	<b>-1.03</b>	<b>106,374.90</b>	<b>106,377.99</b>	<b>-3.09</b>	<b>425,512.00</b>	
<b>Net Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	
<b>Net Income</b>	<b>2,378.05</b>	<b>820.92</b>	<b>1,557.13</b>	<b>6,023.20</b>	<b>2,172.76</b>	<b>3,850.44</b>	<b>0.00</b>	